

# Deltrain: Trains For Life!



**D**eltrain is a manufacturer of tourist trains in Portugal since 1997. Its evolution and growth at international level make Deltrain presently a key reference in the European market.

With more than 100 tourist trains produced, presently Deltrain has a presence in more than 20 countries around the world and is known for its cooperation with the client.

New urban model, capacity to build electrical tourist trains, development of communication and marketing strategy, new corporate image, investment in environmental responsibility and consolidation of the presence of sales agents and distributors in Europe reflect the professionalism, excellence and customized service.

## Focus on customers

Each tourist train manufactured in Deltrain is characterized by its uniqueness. The tourist trains are built in accordance with the requirements of each customer that, at any time, can visit Deltrain and accompany the different production stages of their tourist train.

Deltrain management considers that the person comes in first place: employee, supplier and customer. Who acquired tourist trains 5, 10 or 18 years ago still deserves the maximum attention and the best after-sales service.

“Trains for life” – company’s motto – demonstrates the quality and durability of Deltrain tourist trains that after 18 years are still running.

## Quality and durability

Deltrain products are developed and manufactured by a highly qualified and experienced production team. This team supports itself on technological innovation for an effective tourist trains production.

Full compliance with the international safety standards and excellence in production quality result in a safe and long lasting tourist train.

The past 18 years have been marked by increase market share, technological advances, development



## About Deltrain:

- 1997** – Deltrain factory’s opening. Start-up of production of tourist trains. First sale in Portugal.
- 1998** – First tourist train running abroad.
- 2004** – Design and production of locomotive model Delga.
- 2006** – Establishment of strategic partnerships through the procurement/settling of sales agents and distributors in Europe. First participation at Euro Attractions Show (EAS), an exposition of attractions industry, organized by IAAPA (International Association of Amusement Parks and Attractions).
- 2007** – Participation at IAAPA Attractions Expo in the United States of America, an exhibition designed specifically for international attractions professionals.
- 2008** – Design and production of locomotive model Tagus.
- 2009** – Humberto Lopes, son of the founder Humberto Delgado, takes place in the company management.
- 2010** – Design and production of coach model Fresh.
- 2011** – Design and production of coach model Diamond.
- 2012** – First enter in the French market, one of the most demanding markets due to its legislation
- 2014** – Certification issued by TUV.
- 2015** – Celebration of the 18th anniversary. Design and production of the new urban model Vision.
- 2016** – Production of the first electric train.

of technical know-how and European recognition. Satisfied customers, lasting partnerships and successful stories characterized the company story.

When you choose Deltrain you are choosing “trains for life!”

[www.deltrain.com](http://www.deltrain.com)